

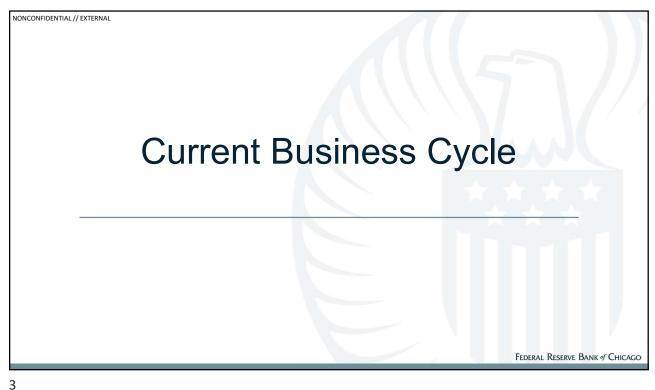
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Presentation: Signal vs. Noise

- There are three themes that are meant to be highlighted in the deck that hopefully come through
 - Uncertainty: We always talk about it, but this time is different. Not just with how
 often it's mentioned, but the manner in that it's mentioned.
 - Mixed signals: Based off the sector you operate in or within a data series itself, there
 are many inconsistencies that have made it more difficult to interpret what's going
 on
 - Pull-ahead: One consistency is the pull-ahead we've seen in production of and consumer demand for some big-ticket items.
- · However, that pull-ahead seems to be winding down.
- Lastly, the pace of growth of Michigan's economy ended 2024 on the same strong note as the U.S. However, Michigan's labor market has softened much more relative to the other 7th District states and the U.S., causing concern.
- And Michigan is one of the more exposed states to tariff implementation, creating another risk.

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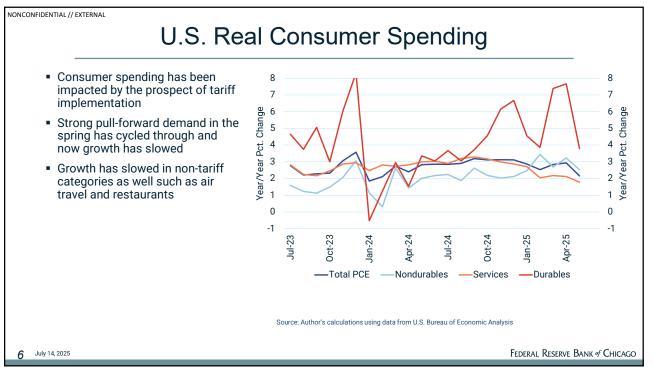
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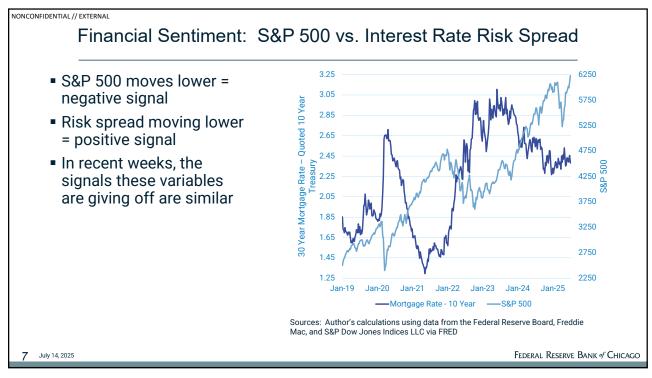


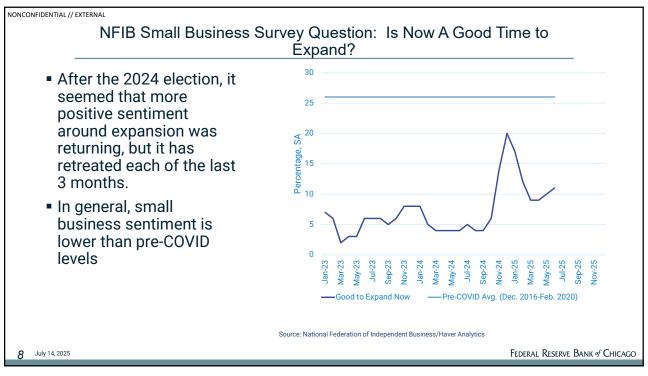
U.S. Real GDP Projections: Blue Chip Consensus 2.5 1st quarter Real GDP growth was negative because of the surge in imports to get ahead of tariffs This should balance out somewhat in the 2nd quarter As 2025 has progressed, the 0.5 Blue Chip consensus forecast (and Fed SEP) for 2025 real GDP growth has become more 2025:Q1 2025:Q2 2025:Q3 2025:Q4 pessimistic. -0.5 ■Jan. ■April ■July Source: Author's calculations using data from the Blue Chip Economic Forecast and Haver Analytics. **4** July 14, 2025 FEDERAL RESERVE BANK of CHICAGO

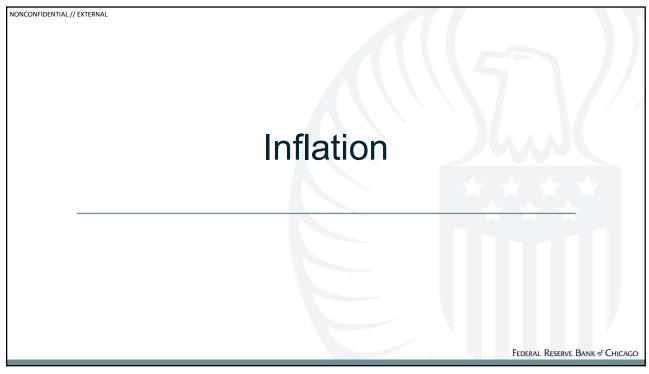
NONCONFIDENTIAL // EXTERNAL Michigan Real GDP vs. Trend 3.0 • Like with the rest of the U.S., Michigan Real GDP growth flattened out in the 1st quarter of 2025 However, growth remains relatively strong given the rise in unemployment. 0.5 0.5 0.0 0.0 - - 2015-19 Trend - Long-Run Trend Source: Author's calculations using data from U.S. Bureau of Economic Analysis. FEDERAL RESERVE BANK of CHICAGO July 14, 2025

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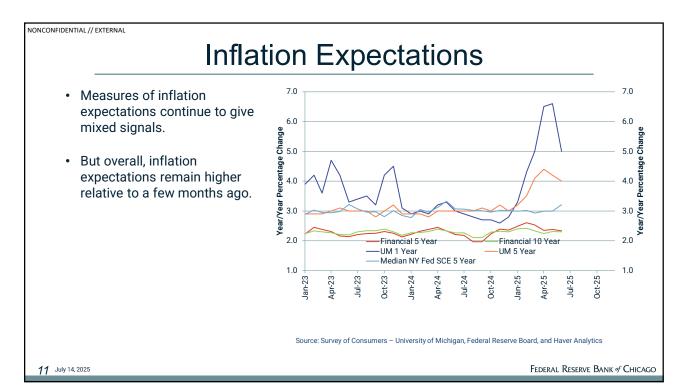




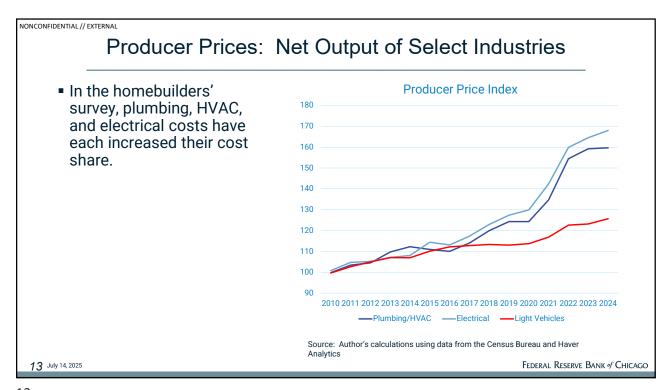




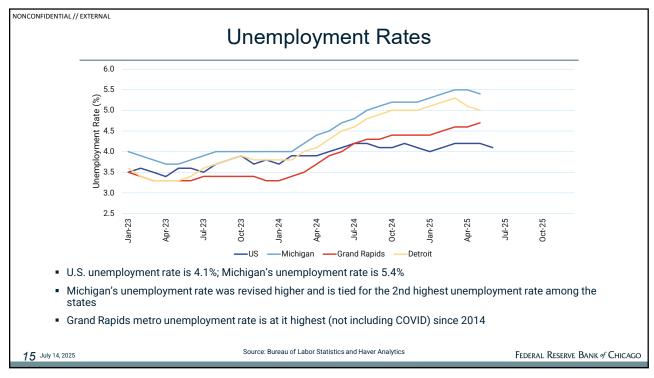
NONCONFIDENTIAL // EXTERNAL **PCE Inflation** · Headline PCE inflation 8.0 8.0 -All Items -Core -Nondurables remains slightly above the 2% target. 6.0 6.0 -Services -Durables -Core Services excl. Housing Year/Year Pct. Change · Core PCE inflation portends a Change May '25 slight pickup in inflation 2.0 2.0 0.0 Year/Year · Tariff-induced pricing has only impacted certain items to this 0.0 point. -2.0 -4.0 '25 Source: Author's calculations using data from the Bureau of Economic Analysis 10 July 14, 2025 FEDERAL RESERVE BANK of CHICAGO



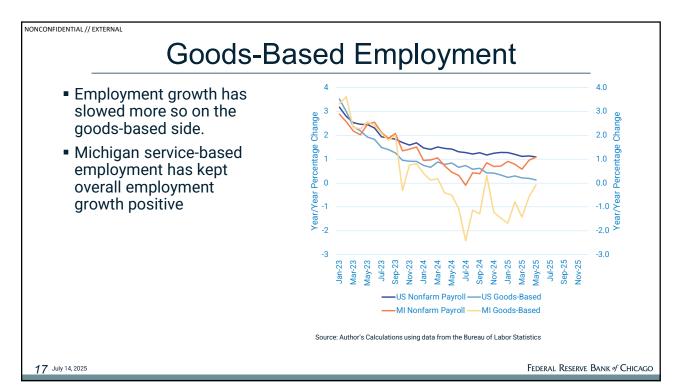
Inflation-Adjusted Construction Cost Breakdown 300 300 Adjusted for inflation, Finished Lot Cost construction costs have 275 Construction Cost -Financing doubled in the last 25+ Overhead 250 -Commission years -Profit 225 = 8661 -Marketing Even with its post-Great Recession dip, margin levels have doubled as well despite ongoing cost 150 je pressures 125 100 100 1998 2002 2004 2007 2009 2011 2013 2015 2017 2019 2022 2024 Source: Author's calculations using data from the Bureau of Economic Analysis and special-study-cost-of-constructing-ahome-2024-january-2025.pdf 12 July 14, 2025 FEDERAL RESERVE BANK of CHICAGO







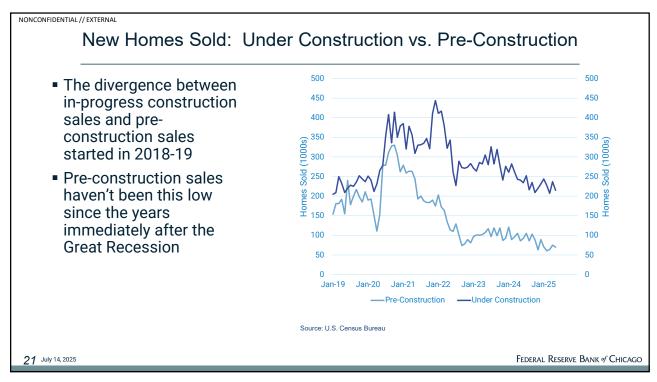
NONCONFIDENTIAL // EXTERNAL MI Nonfarm Payroll Employment Growth 60 Year-to-date, Michigan has added 28,800 nonfarm payroll 50 jobs, well ahead of last year's Percentage of Employment Growth pace. 40 Goods-producing employment 30 has been negative year/year since last April. 20 10 0 EHS os -10 -20 -30 ■2016-19 ■2024-25 Source: Author's calculations using data from the Bureau of Labor Statistics 16 July 14, 2025 FEDERAL RESERVE BANK of CHICAGO

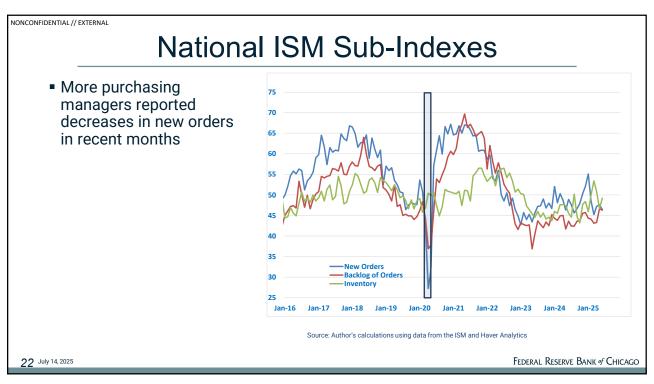


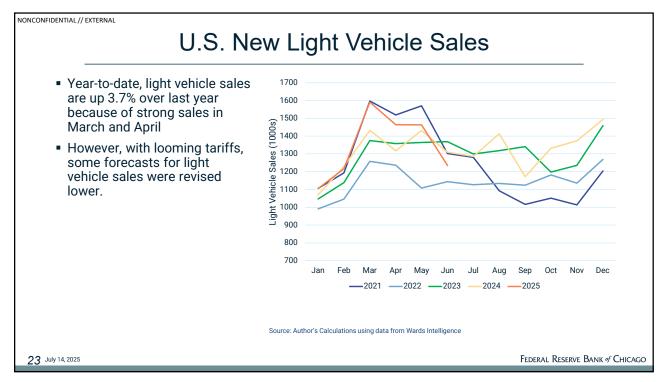
NONCONFIDENTIAL // EXTERNAL Hires, Job Openings, Quits & Layoffs 160 160 ■ The number of job openings is around 6% 150 150 higher than pre-COVID 140 140 levels 130 = 120 120 = 100 2018-19 = 100 130 ■ The increase in layoffs leveled off but at slightly 120 elevated levels when 110 :x 110 compared to where they 100 100 were for most of 2024 90 90 80 80 Oct-24 Layoffs Quits Source: Author's calculations using data from the Bureau of Labor Statistics FEDERAL RESERVE BANK of CHICAGO 18 July 14, 2025



NONCONFIDENTIAL // EXTERNAL **Zillow Home Sales Count** ■ All home sales, 3 month 2019 = 100 moving average After the COVID surge in homebuying, sales are 20-30% off 2019 levels -Grand Rapids 20 July 14, 2025 FEDERAL RESERVE BANK of CHICAGO







NONCONFIDENTIAL // EXTERNAL Michigan New Light Vehicle Production 200000 ■ In 2024, Michigan light vehicle production was down 9%. 190000 ■ Through May, year-to-date, 180000 170000 160000 Michigan light vehicle production is virtually even with year-ago levels. 150000 150000 140000 <u>통</u>130000 120000 110000 100000 Mar Apr May Jun Jul Aug Sep Oct Nov Dec 2021 **—**2022 **—**2023 **—**2024 **—**2025 Source: Author's Calculations using data from Wards Intelligence 24 July 14, 2025 FEDERAL RESERVE BANK of CHICAGO

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Current Conditions

- Forecasters have lowered their growth forecasts and raised their inflation projections. The downside risks vastly outnumber the upside risks.
- Whether it be through trading down, pulling ahead, or pulling back, consumers had started adjusting to the tariff regime.
- However, that tariff regime has changed. Time to adjust again.
- There continue to be upside risks with inflation, even without tariffs.
- Michigan's labor market isn't as healthy as the U.S. labor market
- While Michigan's economy ended 2024 on a strong note, the turbulence around tariffs and its potential impact on the goods-based economy with already rising unemployment is likely to lower growth in 2025.

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